

# A.P. CROLL & SON, INC.

## Extra Work Time & Material Log Rate Sheet as of June 1, 2018

PERSONNEL		Regular / Hour	Overtime / Hour
FOREMAN	HOUR	\$79.00	\$118.50
OPERATOR	HOUR	\$63.00	\$94.50
LABORER	HOUR	\$42.00	\$63.00

MATERIALS	U.O.M.	Markup
All Invoices, Materials, Subs, Rentals	LS	Cost Plus 12.5% Overhead and 10% Profit Example \$250.00 + 12.5% Overhead = \$281.25 + 10% Profit = \$309.38

EQUIPMENT		Without Operator	With Operator
AIR COMPRESSOR	HOUR	\$ 79.00	\$ 142.00
ADMINISTRATIVE VEHICLES	HOUR	\$ 19.00	N/A
BACKHOES	HOUR	\$ 48.00	\$ 111.00
BROOM TRACTORS	HOUR	\$ 41.00	\$ 104.00
DOZER (D4 CLASS)	HOUR	\$ 74.00	\$ 137.00
DOZER (D5 CLASS)	HOUR	\$ 84.00	\$ 147.00
DOZER (D6 CLASS)	HOUR	\$ 105.00	\$ 168.00
DIRT ROLLERS	HOUR	\$ 79.00	\$ 142.00
DUMP TRUCK W/DRIVER	HOUR	N/A	\$ 100.00
EXCAVATOR (SMALL)	HOUR	\$ 63.00	\$ 126.00
EXCAVATOR (MID-SIZE)	HOUR	\$ 121.00	\$ 184.00
EXCAVATOR (LARGE)	HOUR	\$ 156.00	\$ 219.00
FLATBED	HOUR	\$ 58.00	\$ 95.00
FIELD PICKUP W/TOOLS	HOUR	\$ 19.00	\$ 82.00
FARM TRACTORS	HOUR	\$ 48.00	\$ 111.00
GRADERS	HOUR	\$ 79.00	\$ 142.00
LOWBOY W/DRIVER	HOUR	N/A	\$ 121.00
PADDLE PAN	HOUR	\$ 90.00	\$ 153.00
ROAD WIDENER	HOUR	\$ 90.00	\$ 153.00
SKID STEER	HOUR	\$ 79.00	\$ 142.00
TRACTOR BOXES	HOUR	\$ 42.00	\$ 105.00
TRACTOR PAN & SCRAPER		\$ 158.00	\$ 221.00
TRENCH ROLLERS	HOUR	\$ 42.00	\$ 105.00
WHEEL LOADERS	HOUR	\$ 84.00	\$ 147.00
WATER TRUCK/TRAILER	HOUR	\$ 58.00	\$ 95.00

A.P. Croll & Son, Inc. will bill as services are rendered with payment terms of 1/10 n/30 and late payment interest penalty rate of 18% per annum or 1.5% per month.